

## Curriculum Vitae

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**Manuel Grieder, Prof. Dr.**

UniDistance Suisse  
Überlandstrasse 12  
3900 Brig

[manuel.grieder@fernuni.ch](mailto:manuel.grieder@fernuni.ch)

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## Research topics

- Behavioral and Organizational Economics
  - Environmental Behavior and Sustainability
  - Experimental Methods (lab and field)
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## Professional experience

- 2021 – Assistant Professor (Tenure Track)  
UniDistance Suisse, Faculty of Economics
- 2018 – Lecturer (20% as of 2022)  
Zurich University of Applied Sciences (ZHAW), SML, Center for Energy & the Environment
- 2017 Postdoctoral Fellow  
MIT Sloan School of Management (Applied Economics Group)
- 2016 – 2020 Postdoctoral researcher and lecturer  
ETH Zurich, D-GESS, Chair of Economics
- 2015 – 2016 Postdoctoral researcher and lecturer  
University of Lausanne, HEC, Department of Organizational Behavior
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## Education

- 2015 PhD in Economics (focus: Management)  
University of Lausanne, HEC
- 2010 MSc in Management (focus: Organizational Behavior)  
University of Lausanne, HEC
- 2007 BA in Business and Economics  
University of Basel
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## Academic Awards

- 2016      Prix Porphyrogenis for the excellent quality of the Doctoral Thesis  
University of Lausanne, HEC
- 2010      Young Talents Prize for best Master Thesis in Organizational Behavior  
University of Lausanne, HEC
- 2010      Faculty Prize for best GPA in class, MSc in Management  
University of Lausanne, HEC
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## Conference and Seminar Presentations

- 2021      Maastricht Behavioral Economic Policy Symposium (M-BEPS); European Association of Environmental Economists (EAERE); Economic Science Association (ESA)
- 2020      Society for the Advancement of Behavioral Economics, Moscow; International Workshop on Energy, Innovation, and Growth, CER-ETH Zurich; Mini-Workshop on Sludge, University College Dublin
- 2018      Society for the Advancement of Behavioral Economics, London; EGPA Annual Conference, Behavioral Public Administration Study Group, Lausanne
- 2017      Behavioral Spillover Workshop, Cardiff; Economic Science Association, San Diego
- 2016      University of Zurich, Experimental and Behavioral Economics Seminar; European Economic Association, Geneva; Summer Institute on Organizations and their Effectiveness, CASBS, Stanford; Behavioral Decision Research in Management Conference, Toronto; IMEBESS, Rome
- 2015      Econometric Society Winter Meeting, Milan; Young Researchers Workshop on Behavioral Economics and Experimental Research, Bern; Academy of Management Annual Meeting, Vancouver; University of Bern, Institute for Organization; Morality, Incentives and Unethical Behavior Conference (poster only), San Diego
- 2014      Young Researchers Workshop on Behavioral Economics and Experimental Research, Geneva; Workshop on Experimental and Behavioral Economic Research, Zurich; Thurgau Experimental Economics Meeting, Stein am Rhein; Spring Meeting of Young Economists, Vienna
- 2013      Economic Science Association, Zurich; Workshop on Behavioral and Experimental Economics, Florence; IMEBE, Madrid
- 2012      Economic Science Association, Cologne; Thurgau Experimental Economics Meeting, Kreuzlingen
- 2011      Swiss Psychological Society, Fribourg
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## Publications and Presentations for a Non-Academic Audience

- 2019 Möglichkeiten und Grenzen von Kooperation – eine verhaltensökonomische Perspektive  
Circular Economy Forum CE2, Langenthal
- 2012 Fairness – Just Cheap Talk?  
Alumni HEC Magazine, 84, 2012
- 2011 La justice procédurale et la réciprocité dans la relation entre employeur et employé  
Annual Meeting of Human Resource Professionals of the Canton du Vaud, Vevey
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## Research Grants

- 2020 Re@dy 4 sustainable electricity? Incentivized Elicitization of the Willingness-to-Pay for Renewable Energy Sources (with Andreas Nicklisch & Regina Betz)  
BKW Förderfonds, CHF 77,360
- 2017 The Effectiveness of Standard and Behavioral Policy Instruments to Reduce Residential Electricity Consumption in Different Market Regimes (with Renate Schubert & Jan Schmitz)  
Research Program Energy-Economy-Society, Swiss Federal Office of Energy, CHF 168,309
- 2014 Clash of the sacred and secular: The effects of values conflicts on wrongdoing and whistleblowing behaviors (with Celia Chui)  
DRRC Grant, Kellogg School of Management, Northwestern University, Chicago, USD 6,048
- 2014 Delegation of Bonus Pool Allocation Decisions  
HEC Lausanne Research Fund, CHF 5,940
- 2012 How Group Identification Distorts Beliefs  
HEC Lausanne Research Fund, CHF 5,250
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## Study Grants

- 2017 Research stay at MIT Sloan School of Management  
Swiss National Science Foundation (International Short Visits), CHF 10,000
- 2016 Summer Institute on Organizations and Their Effectiveness  
Center for Advanced Study in the Behavioral Sciences (CASBS) at Stanford University
- 2012 ICPSR Summer Program, University of Michigan, Ann Arbor  
Swiss National Science Foundation, CHF 4,700
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## Refereeing

Behavioural Public Policy; Economic Journal; Economic Systems; Energy Policy; European Economic Review; Experimental Economics; Frontiers in Psychology; Journal of Behavioral Decision Making; Journal of Management and Organization; Leadership Quarterly; Management Science; Nature and Human Behavior; Personality and Individual Differences; PLOS One; Strategic Management Journal

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